

Project Management

Comprehensive project management for your enterprise-wide security project needs

- ▶ We manage the security implementation across all business units and geographies
- ▶ You use fewer internal resources and minimize total project costs
- ▶ We have the experience needed to engage the right resources along the way
- ▶ We provide a smooth and efficient process to run your large-scale deployment
- ▶ We coordinate our resources needed for fast success
- ▶ We closely monitor tasks, people and milestones in the field
- ▶ You stay on budget and your project stays on schedule

Dedicated project management across the entire security solution and its lifecycle keeps your cost and time to a minimum. The larger the deployment, the clearer the benefits of a Sophos project manager—an expert in all aspects of our security, as well as the intricacies of today's IT security.

What you get

- Deep knowledge of the start-to-finish project requirements
- A view of the project that is full-scope, spanning your entire enterprise
- Oversight of implementation and milestones in the field
- Consistent communication and updating of all your business units that are impacted by the solution
- Familiarity with the Sophos engineers, consultants and trainers around the world who can contribute at specific points

For more information

Visit sophos.com/support to learn how we can help your organization.

Expert guidance for enterprise-wide projects

External project management, with a highly trained Sophos deployment leader, is often the most cost-effective way to go. We dedicate a project manager who verifies that your deployment is on schedule. And, they have oversight of our consultants working with your teams on each task. The Sophos project manager works directly with your staff across business units to draft project plans, coordinate resources and provide a communication hub for the project.

We manage large-scale projects Sophos Project Management often handles projects that involve thousands of endpoints and numerous business units or divisions.

We solve decentralization The experienced Sophos project manager will work across all your business units and effectively coordinate project tasks.

We keep the project moving The project manager monitors the progress of all tasks and anticipates which critical path items may be impacted, and then resolves them quickly and effectively.

We orchestrate the resources The project manager has access to the right resources and schedules them as efficiently as possible.

You'll have a coordinated launch and cohesive rollout to every point that needs protection

There are numerous interlocking steps in a deployment to thousands of laptops or multiple divisions. The process can be swift, smooth and lower cost if carefully guided by a project manager. They can focus on tracking all the software, requirements, resources, people, and milestones. We will help the deployment kick off successfully, run efficiently and finish on schedule. The project manager we dedicate to your solution will coordinate design and planning, installation and deployment.

Kick off The engagement often begins with a kickoff workshop where, together, we initiate planning of the deployment.

Architecture design We help select the technology architecture and take the architectural plan document through approvals and signoff.

Install and configure We set up the Enterprise Console server and multiple distribution servers.

Pilot project Start the new solution with the pilot test group.

Rollout After confirming the solution is fully operational, the pilot deployment is delivered to the full user population.

Knowledge transfer Short handoff training sessions to cover configuration and administrative issues.

Project close Deliver documentation and hand over administrative/system control.

You'll have full-scope monitoring and management

The security project needs to advance in an organized sequence. Resources should arrive when needed, where needed. Overseeing implementation across the entire enterprise is a major portion of what we do. We keep your stakeholders in every business unit informed to align their work on the implementation.

Ongoing monitoring We continually check each segment of the project and make necessary adjustments.

Regular reviews We communicate project status regularly through meetings and/or reports.

Schedule resources The project manager defines and coordinates resources you will need at each phase of the project.

You'll get a successful enterprise-wide deployment

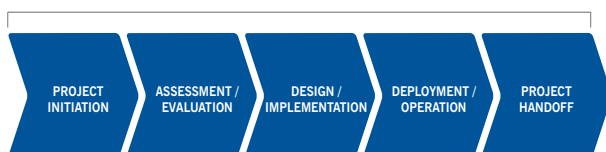
We engage with the multiple participants to ensure they perform to reach enterprise goals, as well as their departmental priorities during implementation.

Support the stakeholders who are affected We ensure that the business requirements of participating business units and departments are met.

Knowledge transfer We define and set up the training and knowledge transfer that each of your business units and staff groups will need.

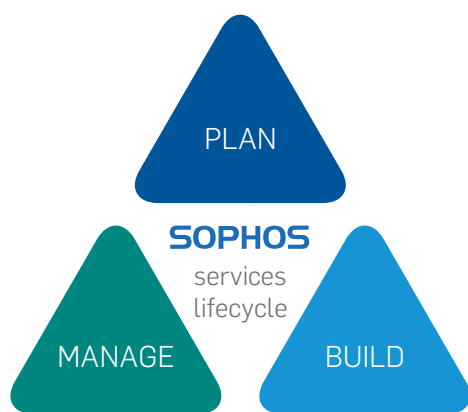
Handoff The project is complete, and we hand over responsibility for monitoring and daily oversight to your team.

PROJECT OVERSIGHT



Proven ITIL-based methodology

We apply a comprehensive, ITIL-based methodology and proven tools to every engagement. You receive not only the best expertise, but the best practices to help you deploy and use your Sophos software.



Get more out of your software— from planning to operation

Sophos Professional Services support the lifecycle of Sophos software—from planning and implementation to ongoing operation of the system.

Project Management can be a key ingredient in the deployment of your enterprise-wide solution with the global resources of Sophos—engineers, tools and training that make for a successful large-scale implementation. Whether it's an endpoint, encryption, gateway or network solution based on Sophos security software, you can leverage our knowledge of the steps and milestones during deployment, with a veteran leader of security projects to coordinate Sophos expertise and training.

For more information

Visit sophos.com/support to learn how we can help your organization.

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