

Complete MSP Security

Your customers demand affordable, tailored and outsourced IT security that just works. Unfortunately, most security offerings were not built for this reality. You are stuck “making IT work,” cobbling together products and adapting your services and business model to your vendor's constraints.

What if you could work with a partner that offered a solution and business model that fit perfectly with not only your needs, but those of your customers? Enabling you to easily and profitably deliver custom tailored services that exceed customer expectations—growing your business.

Sophos Complete MSP Security can get you there.



MSP Security Made Simple

Sophos Complete MSP Security provides your customers with proven and credible protection. It's easy to deploy, manage and sell new security services, growing your revenues and lowering your costs.



Services you can offer

Mobile Device Management:

For personal or corporate devices.

Mobile Security:

For Android.

Network Protection:

Site-to-site and remote access VPN, intrusion prevention and DoS protection.

Email Protection:

With spam, virus and data loss protection.

Web Protection:

Safe and productive web access.

Web Server Protection:

Harden web servers and applications.

Secure Wi-Fi:

For corporate use, guest networks, or Wi-Fi hotspots.

Secure Branch Office Connectivity:

Without a site visit.

Endpoint Protection:

Antivirus, device control, and web protection for Windows.

Powerful yet easy

Easily customize services for each customer that address the latest trends in IT security.

Full range of modular IT security solutions that address the latest trends such as BYOD, secure wireless, remote workers, and cloud adoption.

Choice of deployment options including hardware, virtual or software appliances.

Full-featured IT with all features available in all models.

Easily and profitably customize security services for each customer that can be turned on or off with the flip of a switch.

Centralized management that greatly simplifies maintenance and support—included at no extra charge.

Self-service tools for end users such as spam quarantine access that reduce the burden on your help desk.

The **Sophos UTM Manager** (included at no extra charge) provides a single pane of glass to manage IT security for your entire estate with a glance status, time saving configuration templates, automated licensing, and much more



Aligned with your business

Our simple, usage-based, pay-as-you-go pricing, with no up-front commitments and convenient monthly billing, optimizes cash flow and eliminates risk.

No up-front commitments, no pre-pay, no tokens, no penalties, minimums or chargebacks—no complexity. We get you up and running quickly without financial risk.

Pay-as-you-go monthly billing with usage based pricing means you only pay based on what your customers use. It's straightforward and simple. Pricing is per-user, per-day, so if you want to turn on a service mid-month, that's no problem, and no added exposure for you.

Self-service automated licensing integrated into the management console allows you to on-board new customers quickly and easily and add new services whenever customers are ready.

Committed to your success

We're there when you need us with our on-boarding and technical support—you'll be up and running in no time.

On-boarding support ensures you get all the certified technical and sales training you need to be successful quickly.

Trusted technical support that's there when you need it. Our 24/7 support comes standard.

Advanced Support provides you direct access to senior level support engineers familiar with MSP security services through dedicated priority phone and email channels. Advanced Support is provided free of charge to all Gold MSP partners and is available for purchase for all other MSP partners.

Contact Us

Visit sophos.com/msp for more information

Complete MSP Security

Complete MSP Security utilizes our proven and award-winning Sophos UTM and SMC product lines.

Sophos UTM



Sophos Unified Threat Management (UTM) provides complete security in a box with integrated, modular protection, flexible deployment options, and innovative features that differentiate you from competitors.

Security Services

Firewall

Network (VPN, IPS, DoS)

Wireless

Email

FullGuard (all the above + Web Server Protection)

Endpoint with integrated Device and Web control

Centralized Management

The Sophos UTM Manager (SUM) provides centralized multi-tenant management for policy and reporting for all your customers' UTM's.

Create and share policy and reporting templates across multiple customers.

No extra charge

Deployment

Hardware, virtual, software appliances hosted on customer premise, your data center, or Amazon.

Good to know

Our optional Sophos Remote Ethernet Devices (RED) are a great way to provide secure inter-office networking and our fully managed secure wireless access points are another great option.

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Sophos Mobile Control



Sophos Mobile Control (SMC) provides full-featured mobile device management and security with an innovative self-service capability and flexible integration options.

Security Services

Mobile Device Management (MDM)

Enterprise App Management

Mobile Security for Android

Centralized Management

Sophos Mobile Control (SMC) provides centralized multi-tenant management for policy and reporting for all your customer's mobile devices.

Create and share policy templates across multiple customers.

No extra charge

Deployment

Software hosted in your data center.

Good to know

Only SMC offers a self-serve portal for end-user device registration and management to make your life easier. And our rich Web Service API can be utilized for RMM/PSA integration.

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