Reed’s School Finds Success as Early Adopters of Sophos Central Email

“We really like Sophos Central Email. It’s intuitive and easy to use – plus everything is in one place as it’s part of Sophos Central.’

Daniel Rayner,
Head of Technical IT, Reed’s School

Customer-at-a-Glance

The Reed’s Foundation was established in 1813 with financial support from the City of London and other dignitaries to care for and provide an education for destitute children. Today, now known as Reed’s School, it is a successful independent day and boarding school, providing education for 690 pupils between 11 and 18, with girls in the Sixth Form.

Industry
Education

Number of Staff
690 pupils
108 academic staff

Sophos Solutions
Sophos Central
Sophos Central Email

Sophos Customer
Since 2010
I don’t have to worry about email protection. I feel very comfortable that Sophos is now taking care of our emails for us – it gives me great confidence.’

Daniel Rayner, Head of Technical IT, Reed’s School

Sophos products have been in action at Reed’s School since 2010, when a new IT director implemented on-premises email and antivirus protection. Eight years later, following the introduction of Microsoft Office 365, the school began thinking about cloud-based email protection and turned to Sophos to become early adopters of Sophos Central Email.

Business Challenge
Reed’s School installed on-premises email protection from Sophos in 2010. Although the product was still working well in 2018, the school had recently introduced Microsoft Office 365 and were looking for cloud-based protection to keep emails safe and secure. Having implemented Sophos Central in 2017, the school was aware that Sophos Central Email was available to them as a cloud-based product within the platform. Pleased with the Sophos service and solutions in the past – in particular the centralised administration within Sophos Central – the school decided to stick with Sophos and switch on Sophos Central Email, even though the product was new to market.

Technology Solution
Sophos Central Email is cloud-based email security delivered through Sophos Central’s easy-to-use single management console. It protects users from malicious threats with the latest artificial intelligence. Reed’s School chose Sophos Central Email for its simplicity and its ability to work seamlessly with Microsoft Office 365. They were also impressed with features including:

- Predictive email security to block known and unknown threats
- Ransomware, spam, and phishing attack prevention
- Support for all major platforms
- Automatic active directory synchronisation
- A self-service portal with end user and admin controls
**Business Results**

The school sees real benefit in using Sophos Central and from being able to jump from one product to another within the platform in a matter of seconds, effecting change immediately. They value the summaries in the dashboard showing statistics on legitimate emails, spam, the number of emails blocked and how they are being protected from threats.

Implementation of Sophos Central Email was easy – the school managed it themselves using the Sophos walk-throughs. Daniel Rayner, head of Technical IT at the school, is pleased to have less reliance on hardware and believes the solution has saved time, which is ideal for the IT team. Plus, the cost is very similar to the on-premises solution so the school hasn’t had to find the extra budget for an expensive investment either.

According to Daniel, “I would recommend Sophos Central Email to other schools. As early adopters of the product we took a risk, but it was a risk that paid off, and we are pleased that we did. Our Sophos Partner, Softcat, has also been highly supportive and we are now discussing Sophos SafeGuard Encryption with them.”

George Mingay is the account manager for Reed’s School at Softcat.

“It has been a pleasure working with Reed’s School as early adopters of Sophos Central Email,” he says. “Having worked with Sophos for many years we had every confidence in the product and the integration of Microsoft Office 365 is a significant benefit for schools. We are delighted that this project has been a success and we look forward to working with both Reed’s School and Sophos again regularly in the future.”

‘It’s great that our management teams can see the statistics that prove we’re protected. It means they can show a return on their investment.’

Daniel Rayner,
Head of Technical IT, Reed’s School
Reed’s School  A customer success story

To find out more about Sophos Solutions, call (0)8447 671131 or email sales@sophos.com.