SOPHOS

professional services

Enterprise Implementation

Fast and effective security deployment with fewer resources

- Deploy on schedule with fewer internal resources
- Simplify ongoing management requirements
- Minimize threat exposures
- Achieve lowest possible transition cost
- Take advantage of our expertise for best practice policies and configuration

- Maximize availability with effective backup/recovery and maintenance plans
- Transition seamlessly to our support

Sophos Professional Services Enterprise Implementation engagements help you overcome the budget and skills challenges you face when implementing new security software. You need to remove legacy software, manage costs, meet deadlines and achieve the right level of security. We provide the expertise and people to install, test and tune your Sophos solution quickly.

What you get

‣ High-level review of the existing architecture

‣ Configuration and policy creation

‣ Setup and installation procedures

‣ Solution deployment

‣ Management guidelines

‣ Knowledge transfer

Install and deploy your protection—quickly and correctly

We work with you to meet your specific needs on a project-by-project basis. Our consultants will plan your implementation with you, either on site or remotely. We'll cover what you need to achieve a successful implementation.

Plan the deployment Our consultants develop the deployment plan including hardware placement and configurations.

Test the plan We test the reference client configurations, conduct pilot tests and make adjustments to improve the implementation.

Roll out the software We deploy the reference configurations to the wider user population and provide training as needed.

For more information
Visit sophos.com/support to learn how we can help your organization.

You'll be prepared

In the build stage, our consultants evaluate your existing network and requirements. Then we help prepare the infrastructure you'll need to support the ongoing deployment and management of your Sophos software. We apply our extensive experience in each step.

Infrastructure recommendations We assess your infrastructure and make best-practice recommendations.

Install the back-end and infrastructure We configure, integrate and install these systems.

Policies and exceptions We create policies in accordance with the recommendations.

Specify a deployment model We recommend a specific deployment strategy for your company.

You'll know it works

During the test stage, we test the deployment tools, then prepare and deploy into pilot groups. We perform iterative testing and refining to improve the deployment tools—always with the goal of achieving the highest success rates while automating the deployment as much as possible.

Identify pilot groups We define the test groups that are representative of the larger estate.

Test the reference configuration We install and check the back-end systems and reference client.

Conduct pilot The reference client is tested with the pilot users.

You'll get a better implementation

During deployment, we can help roll out your Sophos solution to the larger estate. We also conduct training and knowledge transfer to your administrators and helpdesk.

Assist with rollout The depth and scope of the rollout to your wider user population will depend on your preferences and change control processes.

Confirm deployment We verify that your management infrastructure supports your deployment as designed.

Knowledge transfer We provide a high level overview so your administrators and helpdesk personnel are prepared.

Project handoff The final step is turning over documentation and the entire implementation to your team.

PROJECT OVERSIGHT

PROJECT INITIATION → ASSESSMENT / EVALUATION → DESIGN / IMPLEMENTATION → DEPLOYMENT / OPERATION → PROJECT HANDOFF
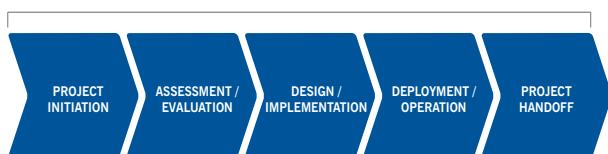
Proven ITIL-based methodology
We apply a comprehensive, ITIL-based methodology and proven tools to every engagement. You receive not only the best expertise, but the best practices to help you deploy and use your Sophos software.

Enterprise Implementation

PLAN

SOPHOS
services
lifecycle

MANAGE

BUILD
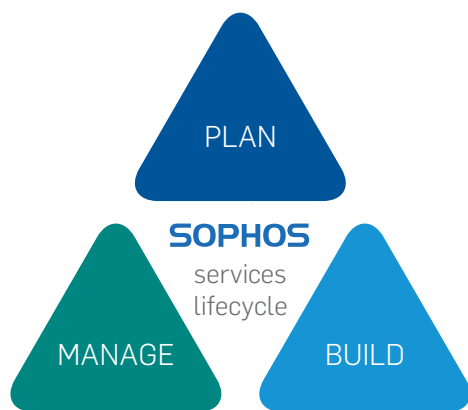
Get more out of your software – from planning to operation

Sophos Professional Services support the lifecycle of Sophos software—from planning and implementation to ongoing operation of the system.

Enterprise Implementation helps you accelerate the process of deploying an endpoint, encryption, gateway or network solution based on our security software. Whether you need to create a new system or connect to existing security, we apply best practices to help you meet your information and network security needs.

For more information

Visit sophos.com/support to learn how we can help your organization.

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