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simple + secure

Sophos UTM appliance passes Real-World IPS test

Competitors product does not stack up to Sophos

Customer-at-a-glance
Logansport Savings Bank
Indiana, United States

Industry
Finance

Sophos solutions
Sophos UTM and RED

"The [test] results made it clear to us that we made the right choice when we deployed the Sophos UTM appliance."

Mike Thompson, compliance officer, Logansport Savings Bank

The challenge

Even the best network security products can receive a slightly negative review. This is what happened to the Sophos UTM appliance and what was brought to the attention of Mike Thompson, compliance officer at Logansport Savings Bank in Indiana. "We were approached by a competitor of Sophos who told us that our Sophos IPS received negative reviews and didn't perform the way we were told it would. Although we were happy with Sophos UTM, we felt it was wise to at least listen to what the competitor had to say just to be safe," explained Thompson.

The test

Thompson decided to test the Sophos UTM appliance against the competitor's product. Logansport was auditing their security processes at the time so there was a lot of activity going on already. He began the test by placing the competitor's product behind the Sophos UTM appliance for 30 days. This made Sophos UTM their first line of defense and the competing product could catch what the Sophos UTM appliance missed.

Next, Thompson set up the Sophos UTM appliance behind the competitor's product, reversing the order. This made the competing product the first line of defense and would allow Sophos UTM to catch what the competition missed.

The results

At the end of the first 30-day test Thompson saw that the Sophos UTM appliance only missed four attacks. All of the attacks were classified as "low risk" by the competing product. And, on further review, all were determined to be no risk at all.

When the second 30-day test was complete Logansport found that the competitor's product missed attacks that the Sophos UTM appliance was able to catch.

Sticking with Sophos

Since the initial deployment Sander has upgraded one location to a Sophos UTM 525 appliance to meet the growth that location has seen. The district also added a new location that was not large enough to warrant a full UTM device. Instead, they deployed Sophos RED at the new location and pushed the security configuration from one of the other locations to this location.

Sander concluded, "Not only has the original product been great to use and had fantastic support, but the continuing commitment from Sophos to improve and expand the software and services that it offers has been a real boon to our organization."

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