

Why Partner with Sophos for OEM Services?

Sophos knows IT security and data protection. Founded in 1985, Sophos is the global leader in encryption and antivirus products. Including our OEM partners, we protect over 100 million users from malware and data loss. This uniquely positions Sophos as the global OEM market leader in the security space.

Our focus is on the enterprise 100%, so we know what it takes to keep businesses secure and productive. Complexity can sometimes get in the way of security, so we focus on keeping businesses simply secure. This vision, with rigorous attention to quality, enables Sophos to maintain strong year-on-year growth and the highest levels of customer satisfaction in the market. Industry analysts, including Gartner, endorse us as a market leader for both malware and data protection.* And Sophos consistently earns the highest marks in third-party validation tests.



No. 1 in the Security OEM Space

Some of the largest technology companies partner with us. And it's easy to see why.

Our broad security offerings and flexible business terms make Sophos a good fit for any business model. We offer flexible commercial models and multiple competitive migration schemes.

Dedicated support for OEM partners ensures you get the help you need when you need it. Ease of integration and low administrative overhead increase your profit margin. In short, we understand what OEMs need, and we deliver on those needs.

Sophos OEM Services

Sophos Labs Around-the-clock analysis of the global threat landscape. Cross-threat expertise and our proprietary Behavioral Genotype Technology ensure proactive protection against both new and emerging threats. We provide the industry's fastest time-to-protection, enabling you to benefit from higher uptime, fewer support calls and higher customer satisfaction.

Integration Support Dedicated technical account managers help you integrate our technology and ensure customer satisfaction.

Technical Support Specialized OEM support is delivered in-house by engineers that speak your language. Reach us by email or telephone 24/7, or use our online knowledgebase.

Marketing Support Dedicated marketing resources, joint marketing and sales activities, and joint PR help ensure your success as a Sophos partner. Also receive technical and sales training, and, via RSS, breaking news, virus alerts and product advisories.

Sophos OEM Technologies

Sophos Anti-Virus Interface (SAVI) lets you integrate high-speed detection of malware and unwanted applications into your own industry-standard firewalls, email and web filtering products, anti-spyware products, and other security solutions.



Sophos Anti-Virus Dynamic Interface (SAVDI) A general-purpose interface to the Sophos Virus Engine that enables applications written in high-level programming languages on any system to scan files and data locally or over the network for malware. Supports the ICAP standard.

Sophos PureMessage for UNIX A complete email security solution ideal for Managed and Internet Service Providers that require extensive email management capabilities. Provides malware and spam protection, and inbound and outbound email policy enforcement.

Sophos Anti-Spam Interface (SASI) lets you integrate award-winning anti-spam protection into your own industry-standard software, appliances, or services, blocking spam and protecting your customers from phishing attacks. It integrates easily with email security and management solutions as well as those offering broader gateway capabilities, such as web/IM filtering or firewall functionality.

Sophos Live Protection Up-to-the-minute protection from SophosLabs delivered via the cloud. Fast access to protection with a minimal infrastructure investment.

- **Sophos Live Protection Anti-Malware** High-performance anti-malware solution for UTMs, web appliances, routers and other network devices that prevents users from visiting compromised websites and from downloading or receiving malware.
- **Sophos Live URL Filtering** Prevents access to URLs identified as hosting malware based upon an URL database hosted by SophosLabs.
- **Sophos Live Anti Spam** Prevents spam delivery by checking sender IPs, message and attachment footprints, destination URLs and checksums against the latest data.

Sophos Secure Surfing Service (S4) High-performance threat protection enables software and hardware vendors, ISPs and ASPs to easily extend their application and product offerings. A local database, updated every five minutes, stores known malicious URLs and helps identify malware, spam and phishing sites. S4 can be used alone or with other data sources to protect against web threats.

Sophos DLP A single agent simultaneously scans for sensitive data and threats to protect against data leakage. Automatically block or allow file transfers at the gateway or endpoint based on pre-defined and customized data definitions. As part of the AV engine, Sophos DLP improves performance by reducing the risk of multiple engines fighting over a single file. Beneficial for Web Security Gateway and UTM vendors who seek to provide protection against threats and data loss without impacting performance.

Hardware Security Module Secures cryptographic key material for servers and applications. Can be used in conditional access and payment systems to secure a PKI or to encrypt databases. It operates on all hardware platforms. A software emulator can be used to evaluate the product and test proprietary cryptographic algorithms. Includes integration software that supports the industry standards used in most applications (level 3 or level 4 FIPS 140-2 certified).

SafeGuard Enterprise Modular data security solution enforces policy-based encryption and data loss protection for PCs, removable media and mobile devices across multiple platforms. Advanced, user-transparent key management enables secure data sharing. Common Criteria EAL3+ and FIPS 140-2 certified.

SafeGuard Easy Fully automated full disk encryption for notebooks and PCs. Can be used by endpoint management and security vendors as an add-on feature to a security suite. PC and laptop manufacturers can integrate SafeGuard Easy into their hardware or make it available as an optional service on first boot.

SafeGuard LAN Crypt Enables Managed File Transfer solution providers, B2B exchanges and web hosting providers to automate file and folder encryption based on flexible rules on network shares and local drives;

Hardware and Virtual Gateway Appliances Gateway protection against email and web threats. The hardware appliance is a good fit for small service providers that need a few security features, while the virtual appliance scales to meet additional requirements demanded by large service providers.

Sophos Mobile Control Data protection, policy compliance and device control for mobile devices enables mobile operators and service providers to offer mobile device security as an add-on service. Secure, monitor and control devices on the network with over-the-air control and a central role-based web console that simplifies protection. A self-service portal allows users to register and protect their devices to reduce administrative overhead.

Sophos Endpoint Security and Control A single endpoint client detects malware, suspicious behavior and potentially unwanted applications; monitors the transfer of sensitive and confidential data; and controls the use of removable storage devices and unauthorized software – eliminating the need for multiple standalone solutions.

*<http://www.sophos.com/en-us/why-sophos/our-reputation.aspx>

"Our customers expect the best and so do we. Back in 2003, we integrated the Sophos threat engine into our email appliance. Having built over the years such a strategic partnership with Sophos has enabled us to better manage and negotiate deals and pricing, and has allowed us to leverage Sophos' reputation in the security market. That's why we chose Sophos as our technology partner."

SENIOR PRODUCT MANAGEMENT
Top 5 Largest Technology Company

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make your partnerships secure
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